



Sri Arvind Mahila College, Patna

Accredited by NAAC with B Grade

(A Constituent Unit of Patliputra University, Patna)



3rd Batch of the Certificate Program in Banking, Finance and Insurance (CPBFI)

1. Duration of the Program:

Commencement Date: **26th March 2025**

Conclusion Date: **25th April 2025**

Certificate Distribution Date: **1st July 2025**

2. Organizing Body:

This skill-oriented training program was organized by **UpGrad**, as a CSR initiative of **Bajaj FinServ** in collaboration with the Career Counselling and Placement Cell. The program aimed to empower undergraduate students with practical knowledge and employability skills in the fields of banking, finance, and insurance, alongside self-management and communication training.

3. Mode and Structure of the Program:

The CPBFI was conducted in two phases:

Phase I – Online Training (16 Days): Banking & Managing-Self

Focused on modules such as:

- *Fundamentals of Banking*
- *Basics of Financial Products*
- *Introduction to Self-Management and Employability Skills*

Phase II – Offline Training (15 Days): Insurance & Communication Skills

Covered in-depth topics like:

- *Core Concepts of Insurance*
- *Customer Service Skills*
- *Communication and Presentation Skills*
- *Group Discussions and Interview Techniques*

4. Trainers/Resource Persons:

The sessions were delivered by an experienced and diverse team of professionals:

➤ Mr. Gyan Prakash Jha

- Mr. Anjani Kumar
- Mr. Parvez Khan
- Ms. Reena Gupta

Each trainer brought industry-relevant experience and ensured interactive, skill-based learning.

5. Student Participation:

Total Registered Students: **42**

Students Successfully Completed the Program: **23**

The completion rate signifies the rigorous nature of the program, which included assessments, active participation, and project-based evaluations.

6. Certificate Distribution Ceremony:

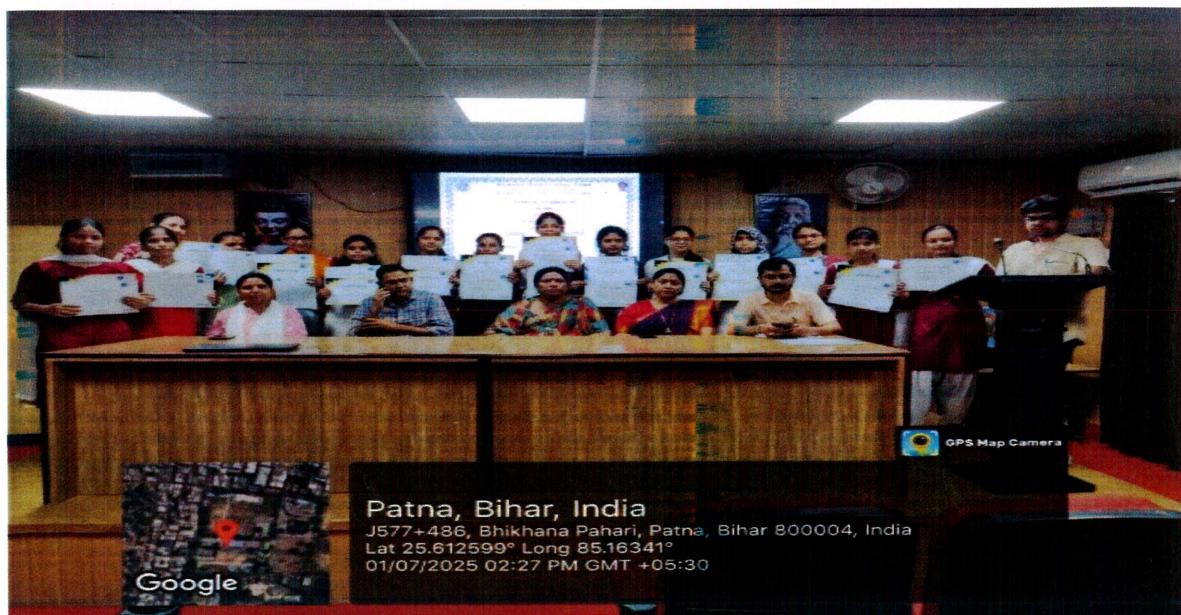
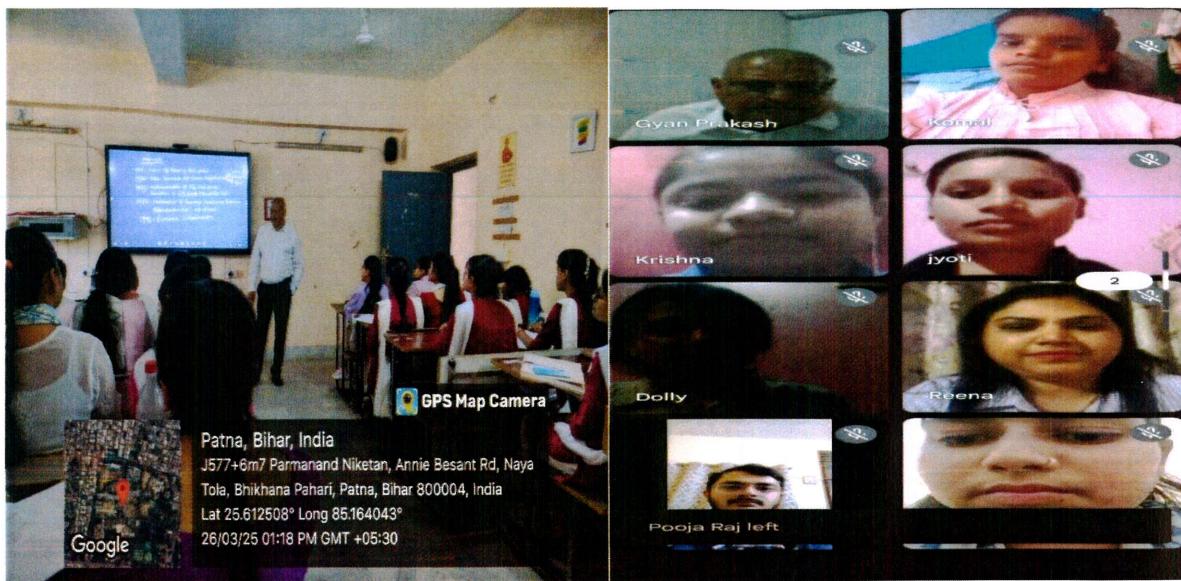
The certificates were distributed to the successful participants on 1st July 2025 in a formal ceremony organized at the college premises. The event was attended by faculty members, students, and program facilitators. The ceremony recognized the efforts of the students and emphasized the importance of industry-oriented learning.

7. Outcome and Impact:

Enhanced understanding of the banking, financial services, and insurance sectors among students. Improved soft skills, including communication, time management, and interview preparation. Increased confidence and job-readiness for students entering BFSI and allied domains. Students gained exposure to real-world industry expectations and workplace behaviour.

The Certificate Program in Banking, Finance, and Insurance (CPBFI) proved to be a highly beneficial initiative, equipping students with domain knowledge as well as vital interpersonal skills. The collaboration with UpGrad and Bajaj Finserv highlighted the importance of industry-academia partnerships in enhancing the employability of college students. The college looks forward to organizing similar skill-building programs in the future for the holistic development of its students. A Detailed Batch Performance Report (BPR) from Bajaj-Finserv has enclosed with the report.

Mr. Hardwaj
02/07/2025
Course Co-ordinator
CPBFI



24 छात्राओं को मिला प्रमाणपत्र



अरविंद महिला कॉलेज

लाइफ रिपोर्टर @पटना

श्रीअरविंद महिला कॉलेज के सेमिनार हॉल में बजाज-फिनसर्व, अपग्रेड एवं प्लेसमेंट सेल के संयुक्त तत्त्वावधान में आयोजित सीपीबीएफआइ (सीपीबीएफआइ) के तीसरे बैच का प्रमाणपत्र वितरण कार्यक्रम का आयोजन किया गया। इस अवसर पर कुल 24 सफल छात्राओं को प्रमाणपत्र

दिया गया। कार्यक्रम की अध्यक्षता कॉलेज की प्राचार्या प्रो साधना ठाकुर ने की। साथ ही मंच पर अपग्रेड के स्टेट को-आर्डिनेटर मोहम्मद ओजिर, प्लेसमेंट सेल की प्रमुख प्रो वीमी सिंह, कोर्स को-आर्डिनेटर आदित्य भारद्वाज, सदस्य डॉ सपना बरुआ और गोपाल कुमार मौजूद थे। इस विशेष अवसर पर छात्राओं के प्रोत्साहन के लिए दो स्टूडेंट को-आर्डिनेटर – डॉली कश्यप और साक्षी कुमारी को लेटर ऑफ एक्नॉलेजमेंट देकर सम्मानित किया गया।



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NOTICE

It is hereby informed that the Career Counseling and Placement Cell of this College in collaboration with Centum Learning Limited (A partner company of Bajaj FinServ Limited) is going to organize the 3rd batch of the Certification Program in Banking, Financial Services, and Insurance (CPBFI) to improve the employability of students of this College.

Details of this program are as under:

1. Eligibility for enrolment in CPBFI Program:

- ↳ Students in the final year of U.G. and P.G. courses.
- ↳ UG / PG Pass-out students of the college.

2. Benefits of this Program:

(i) Students will learn employability skills from industry professionals. (ii) Students can apply for more than 15-20 job roles in industry post-training.

3. Modules of Training:

Theme	Total Time	Time Per Day	Days	Mode
Communication Skills	36 Hours	4 Hours	9 Days	Offline (In college Campus)
Insurance	24 Hours	4 Hours	6 Days	
Banking	24 Hours	2 Hours	12 Days	
Swaroop (Managing in Self)	12 Hours	3 Hours	4 Days	Online

4. Minimum 80% attendance is compulsory for the students to get the certificate. It is also mandatory to appear and secure passing marks in pre-assessment and post-assessment tests.
5. After the completion of the program, the students will be able to get Certificate which will be helpful to get jobs in the Banking, Finance and Insurance (BFI) Industry. Moreover, Bajaj FinServ will also share job opportunities with eligible candidates through alumni groups. In addition to this, a LIVE HR Workshop will also be provided.
6. The tentative date of commencement of the program is 27/01/2025.
7. Interested students are directed to fill out the registration form by clicking the link:



8. A counseling session will be organized for more clarifications, the link of which will be shared via mail.


Mr. Aditya Bhardwaj

Organizing Secretary

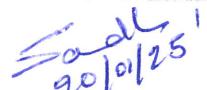

Mr. Gopal Kumar

Dr. Sapna Barua

Members


Dr. Vimi Singh

Coordinator, Placement Cell


Prof. Sadhana Thakur

Principal

Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

21 May 2025

To

The Principal and CPBFI Coordinator,
Sri Arvind Mahila College, Patna,
Patna, Bihar.

We are pleased to share the Batch Performance Report in respect of Batch Number 3 (CPBFI Batch Number 2393) conducted at your college/institute from 26 Mar 2025.

Our official training partner for the batch was **Centum Learning Limited**.

OVERALL RESULT:

Number of students eligible for certificates – 23;
Passing Ratio – 92.00 %.

1. Student Profile Details (Based on Gross Enrolment):

Particulars	Number of students
Gross Enrolment	42
Of which: First Generation Graduates	20
Of which: Socially weaker Categories	26

First generation graduates and graduates from socially weaker section are very important segments for this flagship CSR initiative of Bajaj Finserv.

2. Student Participation Details:

Enrolment Details	No. of students
Enrolment	42
Cancellation	16
Drop-outs	1
Regular Students	25
Drop-out Ratio %	03.85

Participation	No. of students
Pre-assessment	25
Post-assessment	24
HR Workshop	24
Feedback Survey	23
Certified	23

The student participation in the programme is driven by (a) the relevance of the programme in their individual career plans, (b) their understanding and conviction about the programme value and (c) their investment in the programme. A combination of all these factors leads to high participation.

Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

3. Attendance Details

Course	Attendance %
Overview of Retail Banking	95.50
Overview of Insurance	88.00
Communication and	96.00
Workplace skills	
Total	93.74

Attendance Slab	% of students
Below 65%	0.00
65 – 75%	0.00
75 – 85%	12.00
Above 85%	88.00
Total	100.00

Attendance is driven by (1) certification eligibility criteria (CPBFI requires minimum 65% attendance), (2) training quality, which is a combination of trainer's command over subject, the pedagogy used and students' participation and (3) students' willingness and ability to attend. Non-availability of infrastructure and mandatory college events or family events have a big influence on students' ability to attend.

4. Performance in online Assessment Tests – Average Scores

Course Name	Scores before training	Scores after training	Improvement
Overview of Retail Banking	45.44	73.97	28.53
Overview of Insurance	39.56	69.71	30.15
Communication and	48.53	66.18	17.65
Workplace skills			
Total	43.71	70.71	27.00

Performance in online assessment tests is driven by the attendance and attentiveness of the students and by the training quality of CPBFI trainers. Students with higher attendance typically perform better than others.

5. Performance in HR Workshop Interviews

	Attended	Shortlisted	Success Rate %
Participation and success	24	20	83.33

A HR Workshop is conducted at the end of every batch, wherein recruiters from Bajaj Finserv and its subsidiaries, interview candidates for specific roles in BFSI industry. The recruiters shortlist candidates based on these interviews and provide us a list of candidates that they believe have a very high chance of being selected in a job interview. This independent assessment by professional recruiters is a good 'lead' indicator of employability.

Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

6. Student endorsement

Voice of students	% strongly agree
My confidence has improved (Attitude Development)	47.83
My communication has improved (Skill Development)	52.17
My industry knowledge has improved (Knowledge Development)	56.52
CPBFI was the right decision for my career (Overall satisfaction)	39.13

Students join CPBFI with different objectives, so, it is important to seek their confirmation about improvement in their own attitude, skills and knowledge. This confirmation along with HR Workshop performance are key performance indicators of CPBFI.

7. Net Promoter Score (NPS)

Voice of students	% of respondents
On a scale of 0-10 how likely are you to recommend CPBFI to others?	
Very Likely - Promoters – Score of 9 or 10	73.91
Not Likely – Detractors – Score of 0 to 6	8.70
Net Promoter Score = Promoters – Detractors	65.22
Overall Rating – Good (>0), Excellent (>50%), Exceptional (>70%)	Excellent

Net Promoter Score or NPS is globally regarded as a strong indicator of customer experience and loyalty. For CPBFI also NPS is regarded as an important success indicator.

8. Feedback about faculty:

Faculty Name	Subject	% of students#
ANJANI KUMAR	Banking	82.61
GYAN PRAKASH JHA	Insurance	52.17
REENA GUPTA	CAWS	86.96

% of students that have rated the respective faculty as "Excellent".

Feedback about individual trainers help in assessment of the trainers and their delivery quality. These ratings are used to identify best trainers for each subject and to plan supporting interventions for trainers that are not at par.



Certificate Programme in Banking, Finance and Insurance (CPBFI) BATCH PERFORMANCE REPORT

9. Comments from Bajaj Finserv CPBFI Team:

What worked well –

- The students who participated in the HR workshop have performed well and it is visible from the selection ratio of the batch.
- The change in assessment scores suggests that students were committed to improve their capabilities and their efforts are evident.
- The students of the batch have sincerely attended the sessions and it is visible from the attendance.

What could have been better –

- The high cancellation suggests that the students might have either enrolled without adequate understanding of the programme or might not have enrolled voluntarily.

We place on record our appreciation for the efforts put in by the coordinator Aditya Bhardwaj, and other staff in making the batch successful. Overall, some of the students have sincerely completed the program and performed well and we are confident, every one of them has a successful career ahead!

Thank you!!

Team BEYOND,

Bajaj Finserv Limited
6th Floor, Bajaj Finserv Corporate Office,
Off Pune-Ahmednagar Road, Viman Nagar, Pune – 411014.

LinkedIn: www.linkedin.com/company/finservcpbfi



Certificate of Completion

This is to certify that

Yashashwini CPBFI Registration No - BFS402805

has successfully completed the 100- hour

Certificate Programme in Banking, Finance and Insurance
conducted at Sri Arvind Mahila College, Patna
between 26, March 2025 and 25, April 2025
in collaboration with Bajaj Finserv Limited.

A handwritten signature in black ink, appearing to read 'Pallavi Gandhalikar'.

For

Ms. Pallavi Gandhalikar
Head - Corporate Social Responsibility
Bajaj Finserv Limited

upGrad ENTERPRISE

FINSERV



CERTIFICATE

— OF PARTICIPATION —

This is to certify that

Yashashwini

from Sri Arvind Mahila College, Patna
has participated in the HR Workshop held under the
Certificate Programme in Banking, Finance & Insurance
by Bajaj Finserv Limited.

A handwritten signature in black ink, likely belonging to a representative of Bajaj Finserv Limited.

For Bajaj Finserv Limited

BFS402805



FINSERV

Letter of Acknowledgement
FY'2025

Dear Sakshi Kumari,

We, at Bajaj Finserv take this opportunity to acknowledge you for the sincere efforts that you have put in towards the CPBFI training. The role included supporting the trainers, the student's community and representing the students about their concerns, queries and inputs to the college and the Bajaj team. BEYOND's CPBFI training is a flagship certificate programme and an employability initiative, which prepares graduates for a career in financial services industry. With this letter we would like to acknowledge you for your willingness and support. Congratulations!

Bajaj Finserv's BEYOND is a national programme, delivered across 250 plus degree and management colleges, in more than 19 states of India. Many of our alumni are now working for leading banks, insurance, and finance companies. The scale and impact are made possible only because of our learners

and the student coordinators who have actively taken up the responsibility of different milestones within

the training. We are confident you will have an encouraging professional career as you have demonstrated leadership qualities and will continue to grow them in future. We wish you a successful career ahead!

Details-

Designation- Student Coordinator.

Batch No- 2393

College Name- Sri Arvind Mahila College, Patna

Best regards,

Pallavi Gandhalikar
Head – Corporate Social Responsibility
Bajaj Finserv Limited

BAJAJ FINSERV LIMITED

<https://www.aboutbajajfinserv.com/about-us>

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